## building relationships..

## **CREATING TRUST**

#### **Iowa Trust Association Fall Conference**

Oct. 6-8, 2025 • West Des Moines Marriott Hotel

Gain the expertise you need to remain a leader in the trust profession. With changing regulations, an unsure economy, different products and services in the trust department you must employ new strategies to keep current. To help, the lowa Trust Association invites

you to attend the 2025 Fall Conference. This year's conference includes sessions on special needs trusts, trust distributions, compliance, and fiduciary tax returns. We'll also take a look at how you can be more effective with goal setting and time management. Join your peers for this annual event and create the trust you need to help your clients, your organization, while you enhance your professional skills.



#### **West Des Moines Marriott**

1250 Jordan Creek Parkway, West Des Moines

Ph. 515-267-1500 Rate: \$145

A block of rooms has been reserved at the West Des Moines Marriott. Request the ITA room block for conference rates. After September 15, rooms are available on space available basis only.

#### **Conference Website**

Additional information and a complete list of conference exhibitors and sponsors is available on the ITA website at www.iatrust.com under the Events Tab.

#### **Ouestions**

Call the Iowa Trust Association at 800-987-7365 with questions.

#### **Continuing Education Hours**

CLE 8.0 hours (1 wellness hour) #427182

CTFA 10.5 (approved as Iowa Bankers Association | ITA 2025 Fall Conference) CRCM 2.5 (approved as Iowa Bankers Association | ITA 2025 Fall Conference)

#### **Exhibitors** (as of June 26)

**American Cancer Society** 

Broadridge

**BTC Capital Management** 

**CAPIS** 

Cheetah

Cohen and Steers

Farmers National Company

Federated Hermes, Inc.

Fifth Third Institutional Services

Infovisa

MainStreet Advisors

**Peoples Company** 

Steffes Auctioneers

Superior IRA & HSA

Whitaker Marketing Group

#### **Sponsors**

**BTC Capital Management** 

Cheetah

Federated Hermes, Inc.

Infovisa

MainStreet Advisors

**Steffes Auctioneers** 



#### 2025 Iowa Trust Association Fall Conference

Oct. 6-8, 2025 | West Des Moines Marriott

#### Registration

Conference registration includes all general and concurrent sessions, lunch, breaks and Tuesday evening's reception and Wednesday's breakfast.

Members \$275 Nonmember \$450

Send form with payment to:

Attn: Registrar, Iowa Trust Association 8901 Northpark Dr. Johnston, IA 50131

Also - Register online at www.iatrust.com

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# **CREATING TRUST**

### **Iowa Trust Association Fall Conference**

#### Monday, Oct. 6

12:00 pm ITA Peer Group Meetings

Join your peers prior to the conference for an afternoon of discussion on ideas that pertain to you! This is a great opportunity to meet fellow trust industry professionals, while getting ideas on best practices, answering questions and developing resources.

12:30 pm Regulatory Update

Andy Giltner, Federal Reserve Bank of Chicago

1:30 pm Group Discussion

Tuesday, Oct. 7

8:30 am Registration & Exhibits Open

Breakfast sponsored by Infovisa

9:00 am Welcome

David McAlpine, Peoples Bank

9:05 am Economic Update

Greg Sweeney, Chief Investment Strategist, Bell Bank
With over 40 years of experience in the financial services industry,
Sweeney will share insights on the current economic environment,
as well as some observations about what this means for lowa bankers and trust officers.

10:20 am Break with Exhibitors

Sponsored by BTC Capital Management, Cheetah, and

MainStreet Advisors

10:40 am Special Needs Trusts and Crisis Planning

Gregory Kenyon, Dickinson Bradshaw, Des Moines
Disability planning and special needs trust administration are
fraught with pitfalls and hazards. A simple distribution can wreak
havoc with disability payments. We all hope our families will plan,
but too often this planning is done during a crisis. This session will
review the basics of Special Needs Trust and what you can and

cannot do.

11:45 am Lunch

Sponsored by Federated Hermes

1:00 pm Navigating Discretionary Trust Distributions

Kyle Irvin, Crary Huff, Sioux City

This session will examine the complexities of discretionary trust distributions, a crucial aspect of trust administration. It will explore the meaning of a trustee's "discretion" when making distributions, and how this affects beneficiary rights and expectations. Key topics include defining discretionary distributions, roles and duties, distribution standards, and factors influencing distribution decisions. Kyle will also share some examples from real-world examples.

2:00 pm Break with Exhibitors

Sponsored by BTC Capital Management, Cheetah, and MainStreet Advisors



2:20 pm Beneficiary Distributions

Heidi LeMieur, Superior IRA & HSA

This session will share information about beneficiary distribution options focusing on different rules and options with a trust as a beneficiary. We'll explore the options available under the SECURE Act and the 10-year rule. We will also review common IRA distribution and beneficiary mistakes.

3:20 pm Break with Exhibitors

Sponsored by BTC Capital Management, Cheetah, and MainStreet Advisors

3:35 pm Compliance in the Trust Department

Jamie Schupp, Pohl & Associates

Effective compliance is a crucial component. This session will talk about regulatory expectations, what some of the top issues that are being flagged by regulators and what you should be thinking about for future exams. This is a great opportunity to bring your questions and hear what other trust officers are thinking about from a regulatory compliance standpoint.

Reception with Exhibitors

Sponsored by Steffes Auctioneers

Wednesday, Oct. 8

4:35 pm

8:00 am Full Breakfast Buffet & Annual Meeting

8:45 am What you need to know about Fiduciary Tax Returns

Art Werner, Werner-Rocca Seminars

This session is a practical overview of fiduciary income tax returns, focusing on key issues trust officers and attorneys encounter when working with estates and trusts. While not a deep dive into every line of Form 1041, it will highlight the core concepts behind fiduciary filings—decedent's final returns, distributable net income (DNI), income in respect of a decedent (IRD), and how trust document provisions can impact tax outcomes. Ask better questions, spot red flags, and collaborate more effectively with tax professionals and beneficiaries.

9:45 am Break

10:00 am Making the Most of our Time

Susan Parker, Sparker Solutions

This keynote is designed to equip attendees with actionable strategies to optimize productivity by aligning big-picture goals with day-to-day priorities across all areas of responsibility. Through individual reflection and table activities, participants will leave with ready-to-use tools to enhance their time management immediately. We will focus on the following key objectives so that every attendee is able to walk away with actions to implement to help them better manage their time.

11:15 am Adjourn